

AC Sales Manager (For National AC Specialist)



Company description:

M9 Public Co., Ltd.'s 21st Century Vision is "To be the best distributor for promoting customer living standards by offering high quality and modern products, together with great customer service, and the commitment to building the knowledge of all staff."

Previously, our company focus mainly on Mobile Phones and Consumer Electronics, importing, retailing and distribution spread out through the whole country.

M9 Public Co., Ltd. was established with the great purpose in 2012, started with the great partners who share the same passion in Electronics and Mobile industry, across the whole country.

Job description

- ❖ Be responsible for AC sales target achievement of national AC specialist channel;
- ❖ Be responsible for AC product competition analysis and planning;
- ❖ Product/Pricing/promotion/rebate and other policy making and release;
- ❖ Be responsible for AC specialist channel network development;
- ❖ Customer relationship maintenance;
- ❖ Be responsible for AC sales profit;
- ❖ Organize the AC promotion and Installer training and other AC events;
- ❖ Be responsible for AR collection on time;
- ❖ Team building & training
- ❖ Department operation & report

Desired Skills and Expertise

- ❖ At least 5-8 years working experiences in AC specialist channel sales or AC industry sales;
- ❖ Younger than (40) years old, at least be with Bachelor
- ❖ Have AC specialist channel network resource, have sales team management experience

Language skills

- ❖ Myanmar (Excellent/ Native speaker) and English (Pre-intermediate) and Cantonese (Basic/Passive)

We offer

- ❖ Promotional opportunity
- ❖ Training Provided
- ❖ Bonus for target achievement

Work location

- ❖ State/District: Yangon (Rangoon)

More information

- ❖ Job Category: Sales - Engineer/Tech/IT Jobs
- ❖ Company Industry: National AC Sales Specialist
- ❖ Employment Type: Other
- ❖ Full time: YES